

# Leveraging industrial and unemployment insurance data to target at-risk construction firms, Washington State

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# Acknowledgements

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  - Craig Blackwood
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- L&I actuarial team
  - Bill Vasik
  - Josh Ligosky
  - Henry Cheng
  - Mark Mercier



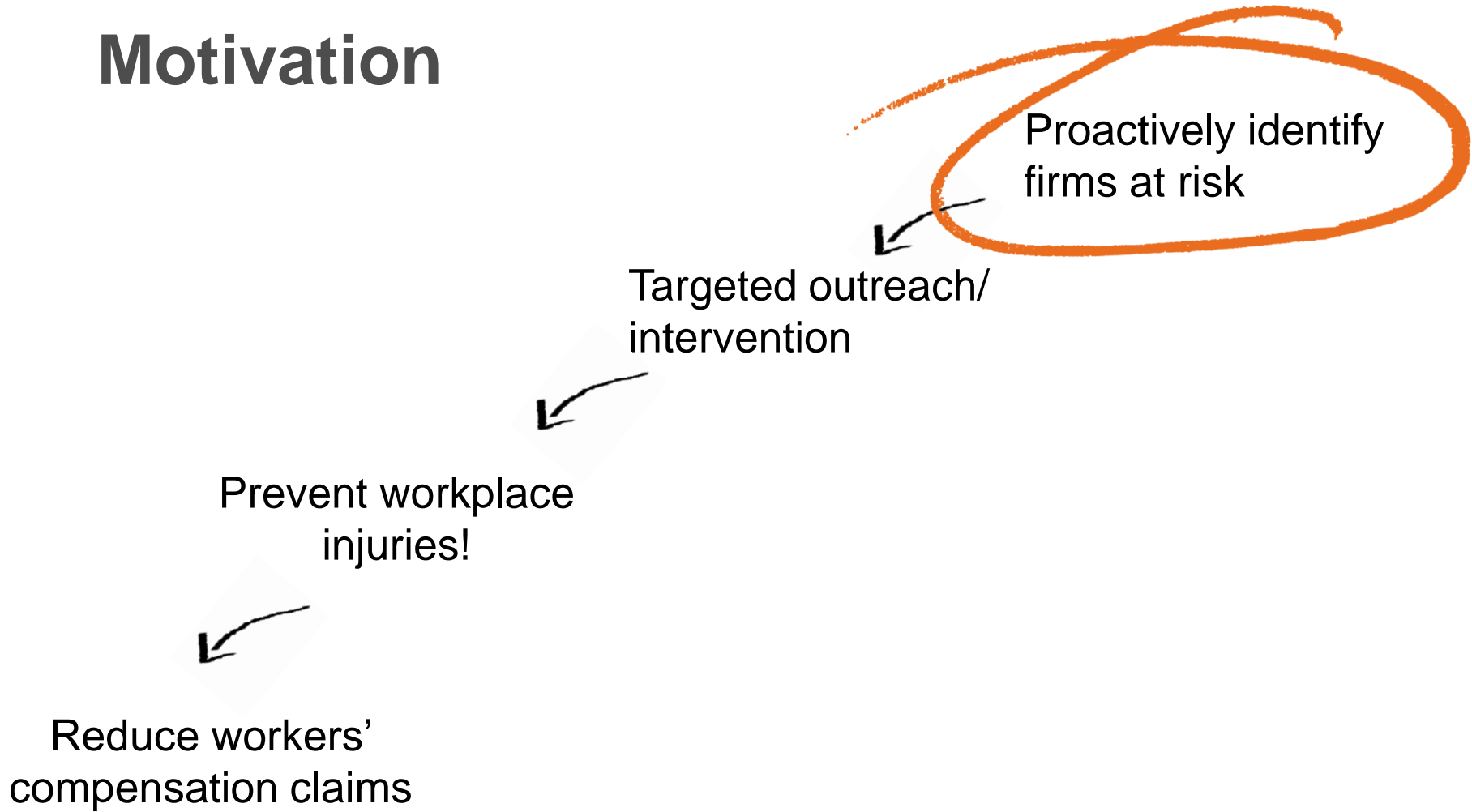
# Motivation

- WA Labor and Industries (L&I) and workers' compensation
  - Compulsory coverage
  - Monopolistic, State Fund insures 99% employers and 75% of workers
  
- Injury risk is not uniform across firms

<sup>1</sup>Shannon HS and Vidmar M. How low can they go? Potential for reduction in work injury rates. *Injury Prevention*. 2004. 10:292-295.

<sup>2</sup>Rosenman K, Kalush A, and Reilly MJ. Variations in workers compensation claims by company- the potential for achieving a significant reduction in claims. *Am J Ind Med*. 2007. 50:415-420.

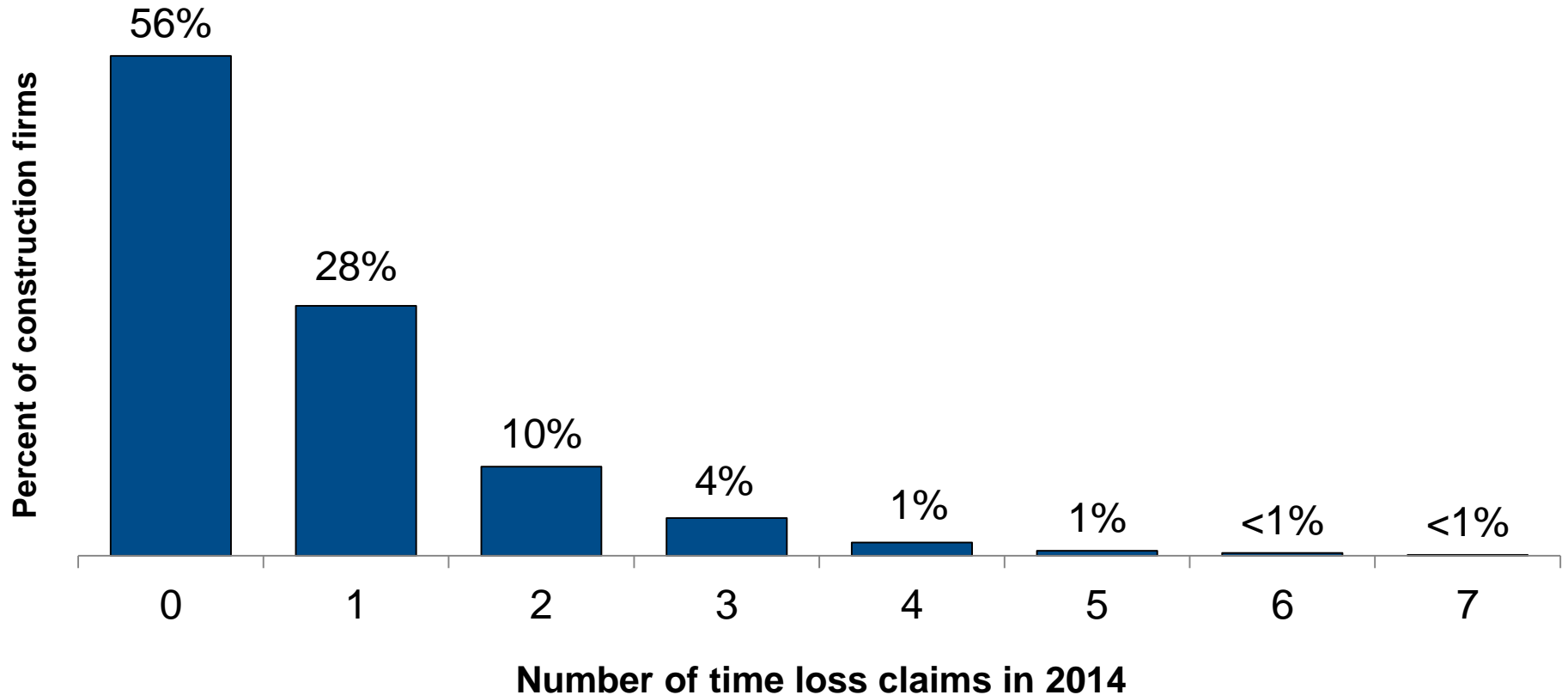
# Motivation



# Approach: identify firms at risk

- Data sources:
  - Workers' compensation data
  - Unemployment insurance data
- Methods:
  - Test ability of firm characteristics (2011–2013) to predict future (2014) time loss claim rates
  - Negative binomial regression modeling
- Test population:
  - Construction firms
  - 10–50 Full Time Equivalent (FTE)
  - Firms excluded if did not report hours during each quarter of the baseline period

# Injury risk not uniform across construction firms (n=1,228)



# Description of construction sample (n=1,228)

Construction industry group description	Firms (%)	FTE (n), 2014	Claim rate, 2014 (per 100 FTE)
Foundation, structure, and building construction	15%	4,375	4.6
Highway, street, and bridge construction	3%	1,042	3.7
Building finishing contractors	15%	4,294	3.5
Residential building construction	10%	2,705	3.2
Utility system construction	5%	1,644	3.2
Other specialty trade contractors	11%	3,193	3.2
Nonresidential building construction	11%	3,381	2.4
Building equipment construction	29%	8,460	2.1
Other heavy and civil engineering construction	1%	596	2.0
Land subdivision	0.40%	141	0.7
<b>SAMPLE TOTAL</b>	<b>100%</b>	<b>29,831</b>	<b>3.0</b>

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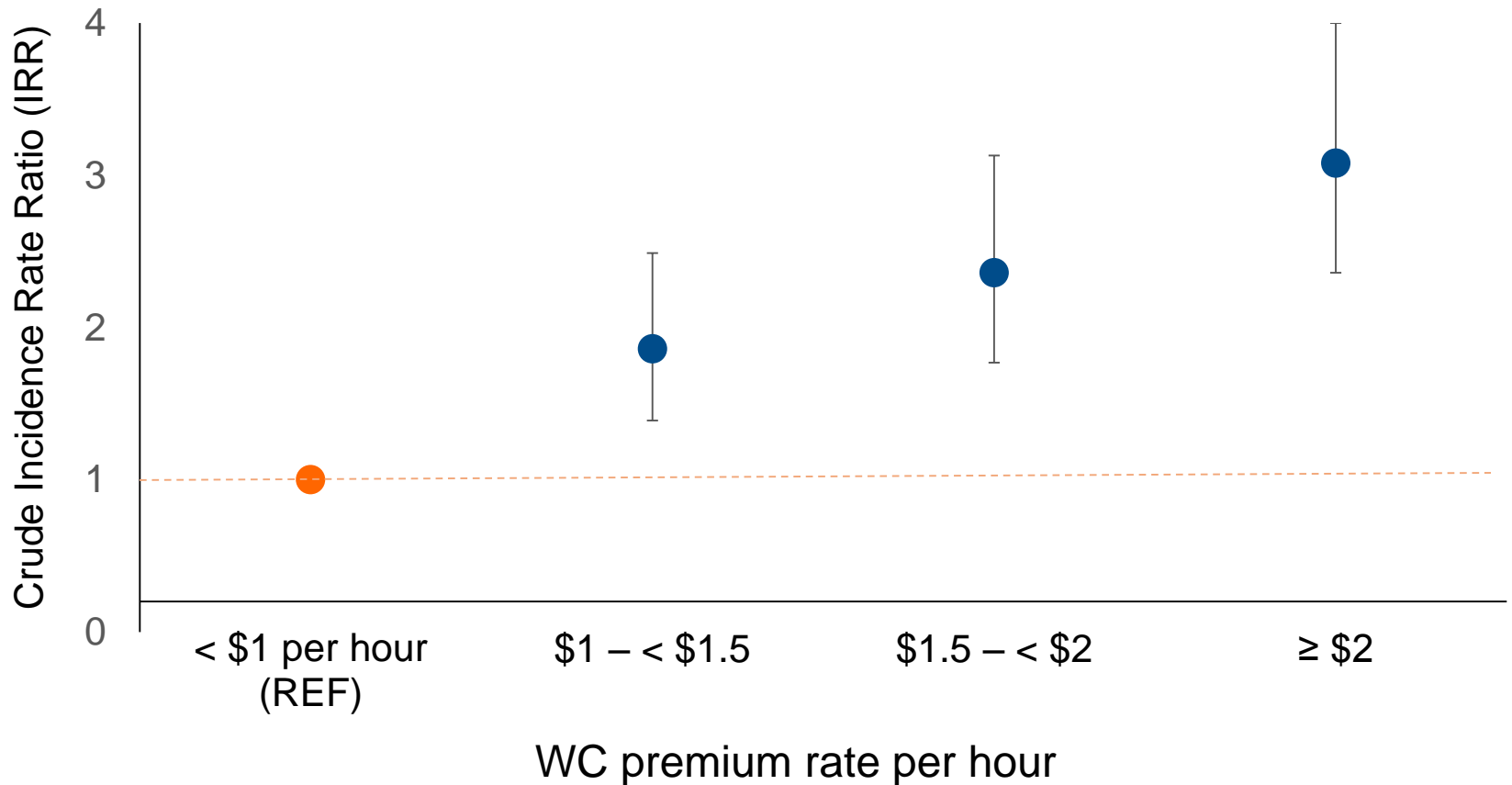
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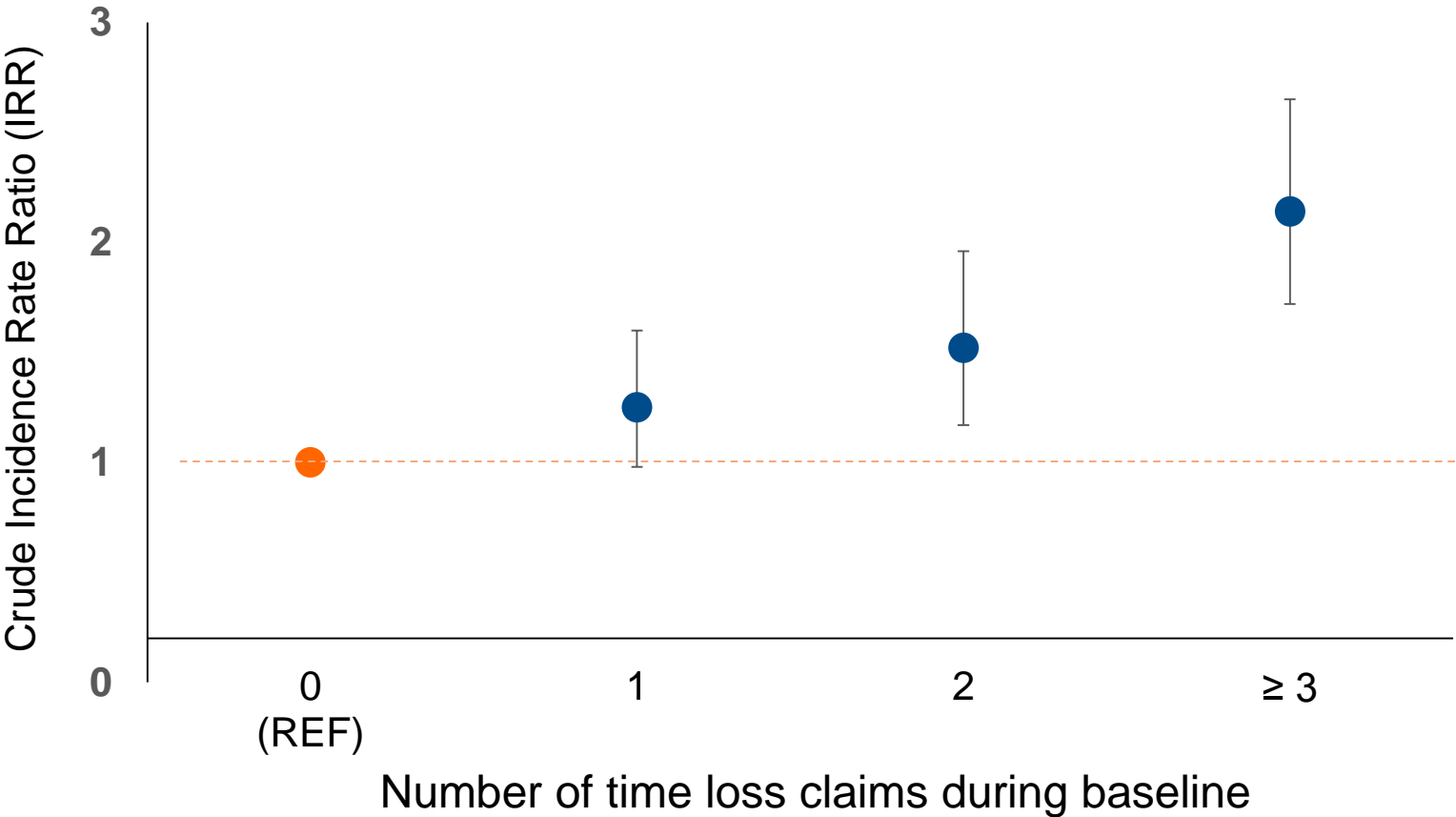
# Modeling results

**Part I: An epidemiologist and an actuary walk into a bar...**

# WC premium rate (exposure to hazardous work)



# Claim history

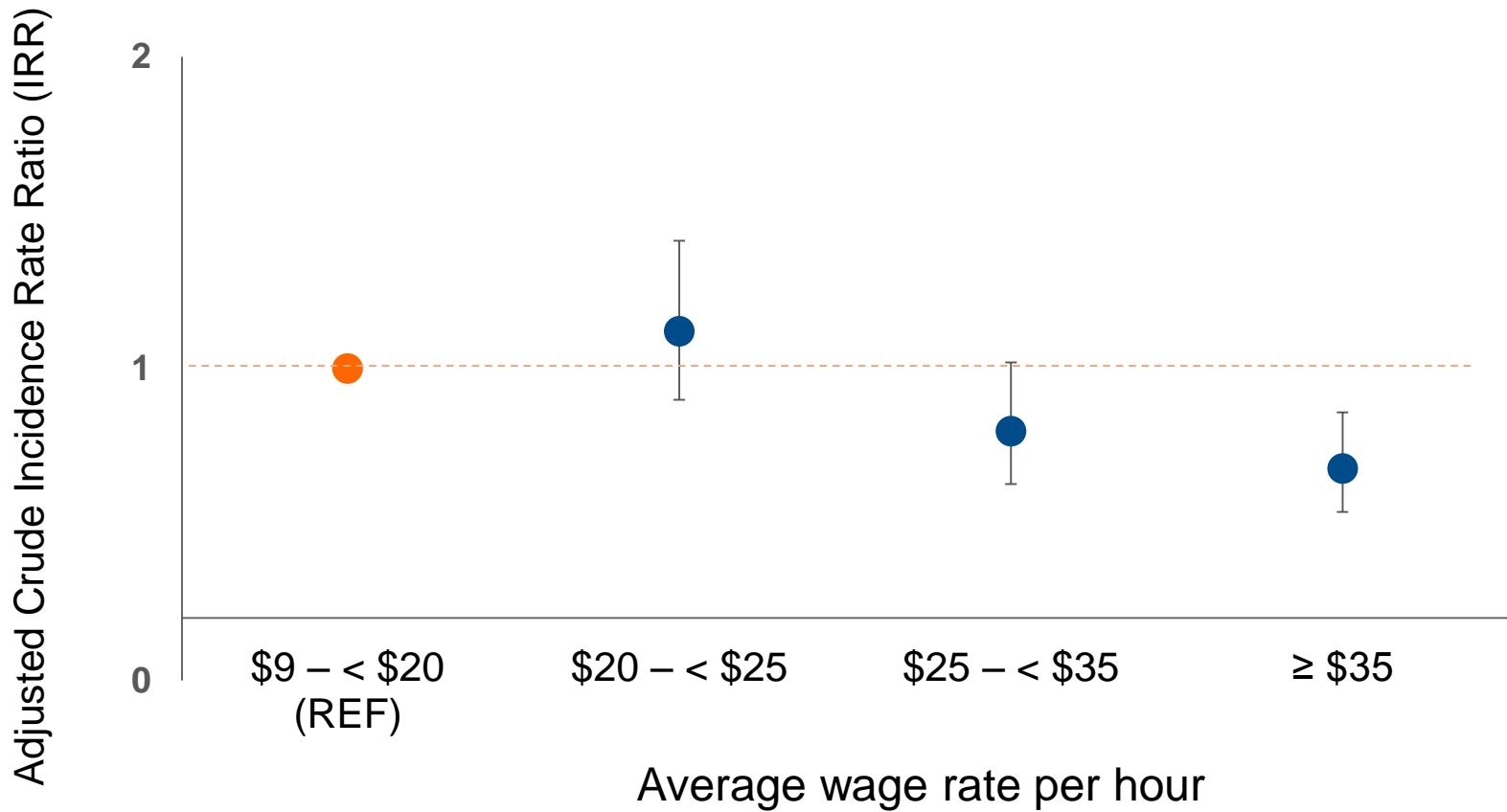


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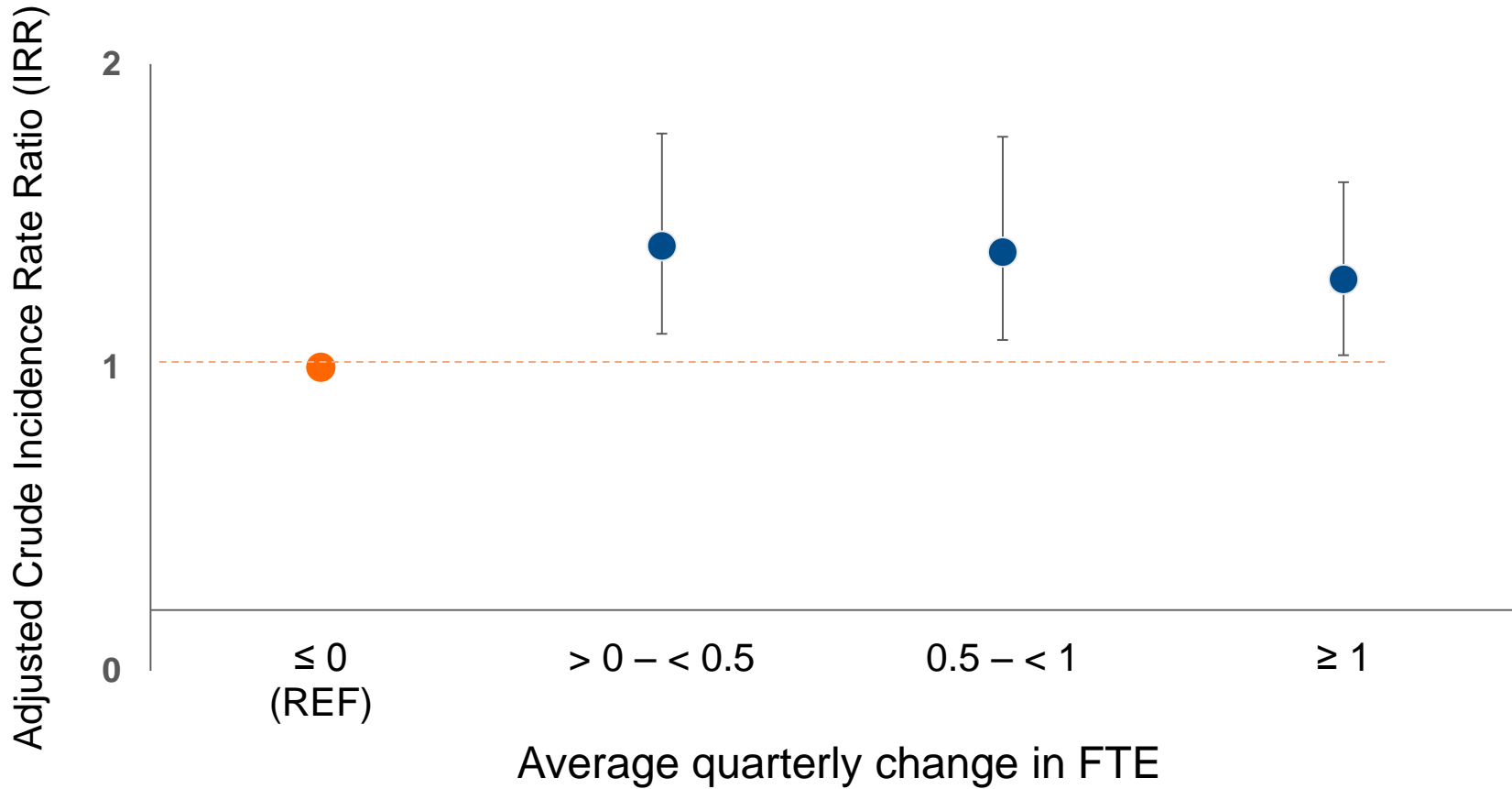
Part I: An epidemiologist and an actuary walk into a bar...

**Part II: and quickly go their separate ways.**

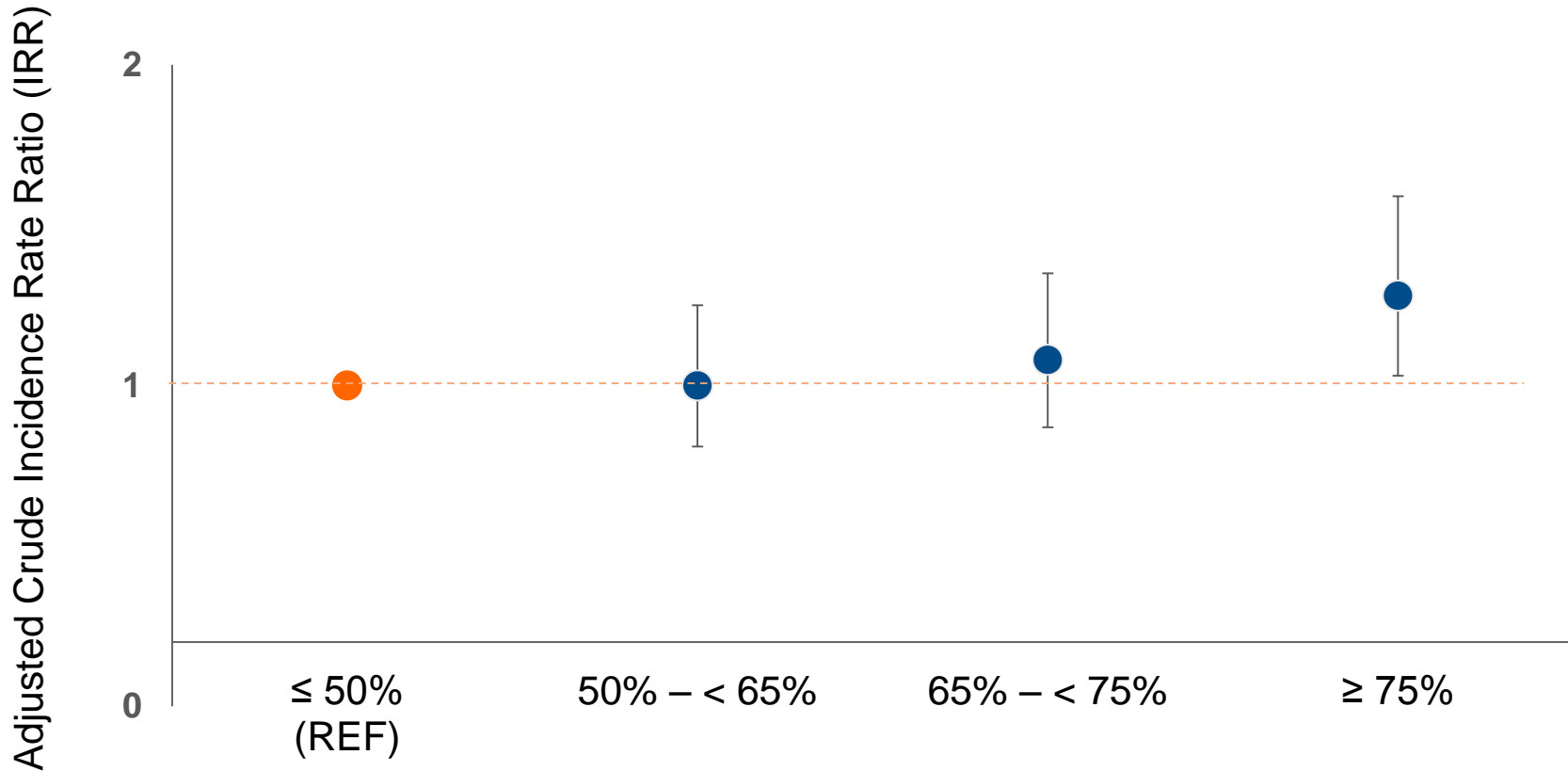
# Wage rate



# Change in # FTE



# New employees



Average percent of workforce new to firm  
(new: did not work for firm in previous year)

## Firms characteristics that did not predict future claims rate

- Geographic location (economically distressed county)
- RETRO
- State OSHA (WA Division of Occupational Safety and Health) enforcement activities
- Age of firm
- Average (estimated) age of workforce
- Workforce tenure in construction
- Absolute change in FTE quarter to quarter



# In sum,

- Higher premium rate, history of claims, lower wage rate, and firm growth/new employees predict higher future claim rate
- Do these results hold across time, among other high risk industries?
- What hazards are lower wage rate and firm growth/new employees signaling?

Proactively identify firms at risk

Targeted outreach/intervention

Prevent workplace injuries!

Reduce workers' compensation claims